

## **Our principles of independence** (continued)

- HR Horizons does not make any recommendation in favour of a single supplier. No commercial agreement is entered into between HR Horizons and the editors, nor any commission awarded following the signing of a contract between the client and the editor.
- The solutions that are presented to the client are listed among the most frequently used on the Quebec and Canadian markets, as observed by our experts. This list isn't exhaustive and is provided for reference, considering the business needs expressed by the client. A particular module of an HRIS, an emerging supplier or editor trying to enter the market might not be included in the list.
- **HR Horizons' multi-criteria approach** clearly indicates that the choice of a technology is based as much on the functionalities of the solution as on its architecture, the publisher's business strategy, its financing or on the professional implementation services and customer support.
- The selection of a supplier should be based on detailed demonstrations. HR Horizons always encourages scripted demonstrations, based on specific scenarios, that meet the client's business needs.
- Under no circumstances may the analysis conducted by HR Horizons for its client be disclosed to suppliers in order to initiate a commercial negotiation.